

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered on Dec 05, 2018 at Mumbai

Between

Village Social Transformation Foundation (VSTF) , a Section 8 Company of Government of Maharashtra registered under the Companies Act 2013, having its registered office at Gram Vikas Bhavan , Plot no 76A, Sector 21, Kharghar, Navi Mumbai - 410210

And

Amazon Retail India Private Limited ("**Buyer**") a company incorporated under the Companies Act, 2013, having its registered office at Ground Floor, Eros Plaza, Eros Corporate Centre, Nehru Place, New Delhi – 110 019.

Preamble

The state of Maharashtra has a large number of farmer promoted Community Based Organisations ("**CBOs**") such as Farmer Producer Organisations, Cluster Level Federations and Primary Agriculture Cooperative Societies. These CBOs are actively engaged in enhancing value accruals to its farmer member base by facilitating backward and forward linkages. There is a strong need to enhance and expand market access of CBOs and integrate them within the organised supply chain like that of the Buyer.

The Government of Maharashtra intends to support development of inclusive and competitive agriculture value chains by facilitating promotion of partnerships between CBOs and the Buyer through its various ongoing and upcoming initiatives ("**Productive Partnerships**").

About the Buyer: The Buyer is engaged in the business of retail trading of food products through offline and online distribution and other sales channels including by way of e-commerce through web, mobile or any other digital/online channel.


Purpose of MoU

The purpose of this MOU is to establish a framework for cooperation between Government of Maharashtra and the Buyer to support and develop the Productive Partnerships with the CBOs in the state of Maharashtra which would help in the development of long term, voluntary and commercial relationship with the CBOs, that will help the Buyer to improve its competitiveness in terms of price, cost, productivity, quality and market access.

The Buyer intends to establish their facility for procurement of agricultural commodities as part of their business expansion in the State of Maharashtra, along with working with the CBOs to upgrade technology-based skill sets in agricultural commodities like supply chain, quality grading and packaging.

The Government of Maharashtra through its nodal agency/ projects under which CBOs are supported, will provide active assistance to facilitate development of Productive Partnerships as per the applicable policies.

For and on behalf of
Government of Maharashtra



(Authorised Signatory)
Name : Ramnath Subramaniam
Designation : CEO
Contact : 9892126025
Email : ceo@mvstf.org
Department /Project- VSTF

For Amazon Retail India Private Limited.

(Authorised Signatory)
Name: Madhu M
Designation: Director
Contact: +918861554000
Email: madhum@amazon.com
Department: Amazon Retail India Pvt Ltd