

MEMORANDUM OF UNDERSTANDING

Village Social Transformation Foundation, a section 8 company of the Government of Maharashtra. **Village Social Transformation Foundation** a Section 8 Company registered under the Companies Act, 2013, having its registered office at Gram Vikas Bhavan, Plot no. 76A, Sector 21, Kharghar, Navi Mumbai - 410210 and hereinafter referred to as "VSTF"

And

Supermarket Grocery Supplies pvt. Ltd. – SGSPL, (Buyer) a Company incorporated under the Companies Act, 2013(or 1956), having its Corporate Office at Address Bangalore.

Preamble

Maharashtra has large number of farmer promoted Community Based Organisations (CBOs) including Farmer Producer Organisations, Cluster Level Federations and Primary Agriculture Cooperative Societies. These Community Based Organisations are actively engaged in enhancing value accruals to its farmer member base by facilitating backward and forward linkages. There is a strong need to enhance and expand market access of CBOs and integrate them within the organised supply chain of Corporates, SMEs and Start-ups.

Government of Maharashtra intends to support development of inclusive and competitive agriculture value chains by facilitating promotion of Productive Partnerships between Community Based Organisation and Private Sector (Buyers) through its various ongoing and upcoming initiatives. VSTF has partnered with various corporates to bring about rural transformation in 1000 villages across Maharashtra.

About Buyer / Company /SME/ Startup : SGSPL – popularly known as Bigbasket, is the largest online grocery retailer in India as on date. We operate out of 25 cities and cater to over 100000 customer orders on a daily basis. Bigbasket has a keen focus on reimagining the existing supply chain for perishables, making extensive use of technology. It associates itself with over 5000 farmers through 35 collection centres across the country and brings the fruit of disintermediation to its farmers and customers alike. Fresh F&V contributes to over 18% of its value turnover.

Purpose of MoU

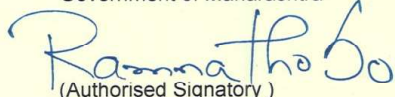
The purpose of this MOU is to establish a framework for cooperation between Government of Maharashtra and Supermarket Grocery Supplies pvt. Ltd. – SGSPL to support and develop Productive Partnerships with Individual farmers and Community Based Organisations in Maharashtra which would help in development of long term, voluntary and commercial relationship that will help the participating partners to improve their competitiveness in terms of price, cost, productivity, quality and market access.

Supermarket Grocery Supplies pvt. Ltd. – SGSPL intends to work on below mentioned agri-commodities with Individual Farmers / Community Based Organisations in Maharashtra.

Sr. No	Agri-Commodities	No. of Famers
1	Onion	1000
2	Pomegranate	800
3	Orange	600
4	Grapes	800

The Government of Maharashtra through its nodal agency/ projects under which individual farmers / Community Based Organisation are supported will provide active assistance to facilitate development of Productive Partnerships as per applicable policies.

For and on behalf of
Government of Maharashtra



(Authorised Signatory)
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Department /Project- VSTF

For Supermarket Grocery Supplies pvt. Ltd. –
SGSPL

(Authorised Signatory)
Name Seshukumar Tirumala
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Department – Buying & Merchandising