

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered on 5th December 2018 at Mumbai Maharashtra.

Village Social Transformation Foundation a Section 8 Company registered under the Companies Act, 2013, having its registered office at Gram Vikas Bhavan, Plot no. 76A, Sector 21, Kharghar, Navi Mumbai - 410210 and hereinafter referred to as "**VSTF**" nodal agency of Government of Maharashtra

And

Patanjali Food and Herbal Park Nagpur Pvt. Limited a Company incorporated under the Companies Act, 2013, having its Regd. Office: 387, Canara Bank, Wakar Road, Mahal, Nagpur – 440032 and Site Office: Plot No. 1,2&3, Sector 12, 12A and 16, Mihan Notified Area, Telhara Nagpur- 441108

Preamble

Maharashtra has large number of farmer promoted Community Based Organisations (CBOs) including Farmer Producer Organisations, Cluster Level Federations and Primary Agriculture Cooperative Societies. These Community Based Organisations are actively engaged in enhancing value accruals to its farmer member base by facilitating backward and forward linkages. There is a strong need to enhance and expand market access of CBOs and integrate them within the organised supply chain of Corporates, SMEs and Start-ups.

Government of Maharashtra intends to support development of inclusive and competitive agriculture value chains by facilitating promotion of Productive Partnerships between Community Based Organisation and Private Sector (Buyers) through its various ongoing and upcoming initiatives.

About Company Patanjali Food & Herbal Park Nagpur Pvt. Ltd. Has been formed as Special Purpose Vehicle (SPV) of the Patanjali Ayurved Limited to Setup the Mega Food Park for manufacturing & processing of Food & Herbal Products at the land allotted by Maharashtra Airport Development Company Ltd., bearing plot No.1, 2 and 3 of Sector 12A & 16 of outside SEZ area of MIHAN Notified Area situated at Nagpur.

The promoters of the company are having a very vast experience of running Mega Food Park since 2007 at Haridwar through various Companies like Patanjali Food & Herbal Park Pvt. Ltd., and Patanjali Ayurved Limited (PAL). Patanjali Ayurved Ltd. has significant presence in both food and non-food product categories with main thrust on herbal and health oriented products. Over the last five years the sales network grew from one store in the Ashram to 50,000 stores along with comprehensive presence in the modern trade channel. PAL has exhibited its competence in rapid expansion of manufacturing facilities, product launches and setting up of distribution network. PAL brings along the experience of rapidly growing the FMCG business that recorded a Compounded Annual Growth Rate ("CAGR") of around 60% in turnover over a five year period ending March 31, 2018.

Purpose of MoU

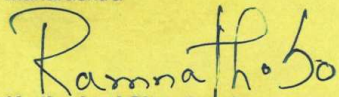
The purpose of this MOU is to establish a framework for cooperation between Government of Maharashtra and Patanjali Food & Herbal Park Nagpur Pvt. Ltd. to support and develop Productive Partnerships with Community Based Organisations in Maharashtra which would help in development of long term, voluntary and commercial relationship that will help the participating partners to improve their competitiveness in terms of price, cost, productivity, quality and market access.

Patanjali Food & Herbal Park Nagpur Pvt. Ltd. intends to work on below mentioned agri-commodities with Community Based Organisations in Maharashtra.

Sr. No.	Agri-Commodities	Per Year Requirement (MT)
1.	ORANGES	86000
2.	MOSUMBI	30000
3.	LEMON	3750
4.	MANGO	18000
5.	INDIAN GOOSEBERRY	44000
6.	BITTER GOURD	5000
7.	BOTTLE GOURD	3000
8.	TOMATO	23000
9.	GUAVA	6400
10.	ALOE VERA	15500
11.	POMEGRANATE	6400
12.	CARROT	40
13.	BEL	30
14.	GULAB	110
15.	GILOY	150
16.	WHEAT	60000
17.	HORSE GRAM	4500
18.	TURMERIC	550
19.	BLACK PEPPER	200
20.	CHILLI	100

The Government of Maharashtra through its nodal agency/ projects under which Community Based Organisation are supported will provide active assistance to facilitate development of Productive Partnerships as per applicable policies.

For and on behalf of Government of Maharashtra



(Authorised Signatory)

Name: Ramnath Subramanian
Designation: CEO
Contact: 9892126025
Email: ceo@villagetransformation.org
Department /Project- VSTF

For Patanjali Food & Herbal Park Nagpur Pvt. Limited



(Authorised Signatory)

Name: Ram Bharat
Designation: Director
Contact: 9927311000
Email: bharat.dymt@patanjaliayurved.org
Department/Company:Patanjali Food & Herbal Park