

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered on 5<sup>th</sup> December 2018 at Mumbai

Between

Village Social Transformation Foundation, Department of Rural Development and Panchayat Raj, -  
Government of Maharashtra

And

LeanCrop Technology Solutions Pvt. Ltd. a Company incorporated under the Companies Act, 2013, having  
its Corporate Office at Address 3<sup>rd</sup> Floor, FundTonic CoWorks, Baner Road, Pune, Maharashtra - 411045

### Preamble

Maharashtra has large number of farmer promoted Community Based Organisations (CBOs) including Farmer Producer Organisations, Cluster Level Federations and Primary Agriculture Cooperative Societies. These Community Based Organisations are actively engaged in enhancing value accruals to its farmer member base by facilitating backward and forward linkages. There is a strong need to enhance and expand market access of CBOs and integrate them within the organised supply chain of Corporates, SMEs and Start-ups.

Government of Maharashtra intends to support development of inclusive and competitive agriculture value chains by facilitating promotion of Productive Partnerships between Community Based Organisation and Private Sector (Buyers) through its various ongoing and upcoming initiatives.

**About Startup :** LeanCrop Technology Solutions Pvt. Ltd. (LeanAgri®) is technology based start-up working on technology platform for activity planning and decision making for various crops in different regions of Maharashtra, Andhra Pradesh and Karnataka. LeanCrop Technology Solutions Pvt. Ltd. also provides support through the institute (government) and industry partners for sourcing agriculture related inputs and access to market for agriculture produce.

### Purpose of MoU

The purpose of this MOU is to establish a framework for cooperation between Government of Maharashtra and LeanCrop Technology Solutions to support and develop Productive Partnerships with Community Based Organisations in Maharashtra which would help in development of long term, voluntary and commercial relationship that will help the participating partners to improve their competitiveness in terms of price, cost, productivity, quality and market access.

LeanCrop Technology Solutions Pvt. Ltd. intends to work on below mentioned agri-commodities with Community Based Organisations in Maharashtra.

Sr. No	Agri-Commodities	No. of Famers
1	Turmeric	10000
2	Onion	10000

The Government of Maharashtra through its nodal agency/ projects under which Community Based



For and on behalf of  
Village Social Transformation Foundation,  
Rural Development and Panchayat Raj  
Government of Maharashtra

Ramathob

(Authorised Signatory)  
Name: Ramanath Subramanian  
Designation: CEO  
Email: ceo@mvstf.org

For LeanCrop Technology Solutions Pvt. Ltd.

LeanCrop Technology Solutions Pvt. Ltd.

Sai Gole

Authorised Signatory

(Authorised Signatory )

Name  
Designation  
Contact  
Email