### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered on 5th December at Mumbai

### Between

Village Social Transformation Foundation, Department of Rural Development and Panchayat Raj, Government of Maharashtra

#### And

FarmLink Agri Distribution And Market Linkage Pvt. Ltd., a Company incorporated under the Companies Act, 2013(or 1956), having its Corporate Office at 1202, Tower 3, Indiabulls Finance Centre, Senapati Bapat Marg, Babasaheb Ambedkar Nagar, Lower Parel, Mumbai, Maharashtra 400013

# Preamble

Maharashtra has large number of farmer promoted Community Based Organisations (CBOs) including Farmer Producer Organisations, Cluster Level Federations and Primary Agriculture Cooperative Societies. These Community Based Organisations are actively engaged in enhancing value accruals to its farmer member base by facilitating backward and forward linkages. There is a strong need to enhance and expand market access of CBOs and integrate them within the organised supply chain of Corporates, SMEs and Start-ups.

Government of Maharashtra intends to support development of inclusive and competitive agriculture value chains by facilitating promotion of Productive Partnerships between Community Based Organisation and Private Sector (Buyers) through its various ongoing and upcoming initiatives.

**About Buyer / Company /SME/ Startup**: FarmLink Agri Distribution And Market Linkage Pvt. Ltd. started operations in February 2016 and is in the business of procuring fruits and vegetables from farmers and supplying the same to off-takers in the organized/unorganized retail, HoReCa and processing segments and to the export markets in fresh or value-added form. The company operates through a network of collection and distribution centers strategically set-up in procurement and distribution hubs.

# Purpose of MoU

The purpose of this MOU is to establish a framework for cooperation between Government of Maharashtra and FarmLink Agri Distribution And Market Linkage Pvt. Ltd. to support and develop Productive Partnerships with Community Based Organisations in Maharashtra which would help in development of long term, voluntary and commercial relationship that will help the participating partners to improve their competitiveness in terms of price, cost, productivity, quality and market access.

FarmLink Agri Distribution And Market Linkage Pvt. Ltd. intends to work on below mentioned agricommodities with Community Based Organisations in Maharashtra.

C- N-	And Commodition	No. of Famers	
Sr. No	Agri-Commodities Onion	6000 MT	
1			
2	Pomegranate	2500 MT	
3	Turmeric	_	
4	Okra, Cabbage and Cauliflower	5000 MT	

The Government of Maharashtra through its nodal agency/ projects under which Community Based Organisation are supported will provide active assistance to facilitate development of Productive Partnerships as per applicable policies.

For and on behalf of Village Social Transformation Foundation,

Rural Development and Panchayat Raj Government of Maharashtra

(Authorised Signatory)

Name: Ramanath Subramaniam

Designation: CEO Email:ceo@mvstf.org For FarmLink Agri Distribution And Market

Linkage Pvt. Ltd.

(Authorised Signatory) Name: Ravish Chavan

Designation: Chief Operating Officer

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